

Bell-Men Golf Revenue Summary Report 2018

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2018 Total
Green Fees	\$ 21,327.98	\$ 21,601.97	\$ 21,472.00	\$ 59,984.00	\$ 72,241.00	\$ 91,024.30	\$ 72,277.00	\$ 81,836.00	\$ 65,536.00	\$ 45,428.00			
Tournament Revenue	\$ -	\$ -	\$ -	\$ 4,600.00	\$ 2,450.00	\$ 13,720.00	\$ 3,760.00	\$ 2,840.00	\$ -	\$ -			
Driving Range	\$ 5,363.00	\$ 5,135.99	\$ 4,497.00	\$ 9,460.00	\$ 10,925.00	\$ 12,045.00	\$ 11,224.00	\$ 12,267.00	\$ 10,488.00	\$ 6,709.00			
Power Carts	\$ 14,453.95	\$ 14,953.16	\$ 10,668.65	\$ 20,265.31	\$ 30,143.86	\$ 45,818.40	\$ 34,791.77	\$ 37,371.97	\$ 28,470.42	\$ 19,991.59			
Service, Lesson, Rental & Repair	\$ 613.00	\$ 473.50	\$ 425.00	\$ 3,926.00	\$ 3,866.17	\$ 11,165.00	\$ 5,218.50	\$ 4,417.25	\$ 4,476.50	\$ 2,026.36			
Pro Shop Merchandise	\$ 8,049.74	\$ 4,787.61	\$ 4,199.26	\$ 12,263.45	\$ 20,963.38	\$ 33,571.84	\$ 18,981.81	\$ 18,873.04	\$ 17,558.43	\$ 15,106.34			
Food & Beverage	\$ 10,287.57	\$ 13,580.35	\$ 12,320.87	\$ 24,171.86	\$ 27,651.70	\$ 37,053.74	\$ 29,644.02	\$ 34,748.72	\$ 28,813.58	\$ 18,254.47			
Gift Cards	\$ 1,571.00	\$ 830.00	\$ 880.00	\$ 1,357.00	\$ 836.00	\$ 8,845.00	\$ 2,860.00	\$ 1,331.94	\$ 2,860.00	\$ 4,923.00			
Sales Tax	\$ 627.12	\$ 776.33	\$ 766.97	\$ 1,691.85	\$ 2,327.16	\$ 3,344.30	\$ 2,266.73	\$ 2,419.06	\$ 3,241.96	\$ 2,512.75			
Men's/Women's Club	\$ -	\$ 2.00	\$ -	\$ 6,048.50	\$ 9,632.00	\$ 10,354.00	\$ 15,005.00	\$ 10,967.00	\$ 7,826.00	\$ 5,197.00			
Annual Passes/Fees	\$ 19,664.00	\$ 25,700.00	\$ 10,550.00	\$ 6,720.00	\$ 1,000.00	\$ 150.00	\$ -	\$ 1,750.00	\$ -	\$ 4,000.00			
Other-Donations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Other-Tips	\$ 598.50	\$ 830.00	\$ 879.08	\$ 1,593.89	\$ 1,679.51	\$ 2,014.25	\$ 1,763.60	\$ 1,961.48	\$ 1,608.69	\$ 1,248.20			
Pay On Account	\$ 351.11	\$ 671.24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Smart Card Tender (non-revenue)	\$ -	\$ -	\$ 1,469.50	\$ 5,077.00	\$ 10,602.00	\$ 7,622.00	\$ 8,213.00	\$ 10,637.50	\$ 7,782.00	\$ 6,373.00			
Other-Misc.													
TOTAL REVENUE	\$ 82,906.97	\$ 89,342.15	\$ 68,128.33	\$ 157,158.86	\$ 194,317.78	\$ 276,727.83	\$ 206,005.43	\$ 221,420.96	\$ 178,661.58	\$ 131,769.71	\$ -	\$ -	
PMT Due to County (11% of green fees)	\$ 4,509.12	\$ 5,203.22	\$ 3,522.42	\$ 7,843.44	\$ 8,326.01	\$ 11,538.37	\$ 8,364.07	\$ 9,506.86	\$ 7,208.96	\$ 5,437.08	\$ -	\$ -	
Rounds of Play													
Rounds Sold-all categories	1768	1572	1388	3123	4366	5400	4598	4975	4052	3055			
Complimentary rounds-Pro/PGA	3	9	5	5	17	10	15	23	17	7			
Complimentary rounds-Promotion	4	6	3	27	27	26	35	14	16	29			
Total Rounds of Play	1768	1572	1388	3123	4366	5400	4598	4975	4085	3091	0	0	

Notes/Explanations:

Equipment Lease Expense (Per Month)	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 313.17	\$ 3,758.04
TOTAL DUE TO COUNTY	\$ 4,822.29	\$ 5,516.39	\$ 3,835.59	\$ 8,156.61	\$ 8,639.18	\$ 11,851.54	\$ 8,677.24	\$ 9,820.03	\$ 7,522.13	\$ 5,750.25			



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Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2018 Total
DAILY FEE ROUNDS													
18 Green Fee	0	0	0	197	352	381	366	412	312	230			
18 Junior	0	0	0	19	51	76	65	67	50	50			
18 Senior	0	0	0	157	376	855	357	556	429	316			
18 Winter Green Fee	163	174	222	193	0	0	0	0	0	0			
18 Winter Junior	16	20	15	31	0	0	0	0	0	0			
18 Winter Senior	270	213	245	252	0	0	0	0	0	0			
9 Green Fee	0	0	0	112	60	62	79	48	61	41			
9 Junior	0	0	0	0	0	0	0	0	0	0			
9 Senior	0	58	116	553	631	500	514	444	459	368			
9 Winter Green Fee	3	7	9	0	0	0	0	0	0	0			
9 Winter Junior	1	1	0	0	0	0	0	0	0	0			
9 Winter Senior	112	91	0	0	0	0	0	0	0	0			
Twilight 9 hole	282	235	274	47	784	1015	1037	1124	582	298			
Late/Twilight - Adult	13	23	6	208	408	501	201	315	412	282			
Late/Twilight - Jr-Exec.	43	31	28	35	21	85	77	68	21	0			
Late/Twilight - Sr.	226	303	99	282	312	356	423	424	509	350			
YOC	28	12	5	21	10	18	19	29	18	9			
Living Social/Groupon (Expired)	1	0	0	0	0	0	0	0	0	0			
DAILY ROUNDS SUBTOTAL	1158	1168	1019	2107	3005	3849	3138	3487	2853	1944			
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	88	82	59	9	11	13	15	20	19	11			
Adult Annual-18 hole	302	151	223	445	576	500	640	677	595	598			
Jr. Annual-18 hole	4	7	4	3	4	10	18	10	4	4			
Senior/Golden Annual-9 hole	29	22	17	45	67	53	56	76	74	75			
Smart Card-9 Holes	0	0	0	0	0	0	1	1	8	5			
Smart Card-18 Holes	15	5	4	142	305	191	240	314	223	185			
Winter Annual	160	103	0	0	0	0	0	0	0	0			
ANNUAL/PASSES SUBTOTAL	598	370	307	644	963	767	970	1098	923	878			
SPECIAL ROUNDS													
Complimentary rounds-Pro/PGA	3	9	5	5	17	10	15	23	17	7			
Complimentary rounds-Promotion	4	6	3	27	27	26	35	14	16	29			
High School Team	0	8	8	46	14	48	0	2	52	0			
UNR Team	0	0	0	0	0	0	0	0	0	0			
Tournaments	0	0	0	92	49	343	94	72	0	0			
Special Promotions (Groupon)	2	3	1	80	153	196	224	112	82	99			
EZLINKS TRADE	1	6	45	119	123	152	114	163	103	97			



Oct. '18

Marshall/Employee	2	2	0	3	15	9	8	4	6	1			
SPECIAL ROUNDS SUBTOTAL	12	34	62	372	398	784	490	390	276	233			
TOTAL ALL ROUNDS	1768	1572	1388	3123	4366	5400	4598	4975	4052	3055			
18 Hole Equivalent	1547	1363	1178	2674	3443	4490	3635	3972	3349	2569			

Notes/Explanations:
"Default Green Fee" added to 18 Adult